

Selling Mediation

Summary

There are no formal entry requirements. This workshop is designed for learners who should have completed basic mediation skills training and have some casework experience within a community mediation service. It aims to provide opportunities to identify, discuss and practice skills in the following:

- selling your service
- examining the ethical issues around “selling” mediation
- selling mediation to clients
- identifying and exploring clients’ reservations about mediation.

Learning Outcomes

Learners will be able to:

- understand how to review the different parts of a service’s public image
- provide a safe space for clients to explore their reservations about mediation
- gain an understanding of the different reasons a client may have reservations about using mediation
- practice skills and strategies learnt.

How will you be taught

We aim to provide a safe and enjoyable atmosphere for learning. Our style is highly interactive, and we use a lot of small group work, group discussion and role-play. There will be opportunities to bring your own experience to discussions about when and how to use the skills, and time to practise exercises in pairs and small groups.

Assessment procedure

This course is not assessed.

Fees and Booking

The cost is £80 and places are booked through completion of a booking form, available on request – e-mail info@scmc.sacro.org.uk

Dates: see website for further information

Venue: online (Zoom)

Accreditation details

This course is equivalent to five hours Continuing Professional Development