

## Advanced Questioning

### Summary

This one-day workshop explores the use of questioning in mediation. It examines the purpose and uses of different types of questions during the mediation process and gives learners the opportunity to practice a range of questioning techniques in a supportive environment.

### Who is the course for?

There are no formal entry requirements, but mediators who have already undertaken several mediation cases are likely to benefit more.

### Learning Outcomes

Learners will be able to:

- Understand the different uses of questioning in mediation
- Demonstrate an understanding of the purpose for a range of question types
- Use different types of question appropriately
- Understand the concept of 'funnelling'
- Use 'funnelling' to assist clients in addressing issues.

### How you'll be taught

We aim to provide a safe and enjoyable atmosphere for learning. Our style is highly interactive, and we use a lot of small group work, group discussion and role-play. There will be opportunities to bring your own experience to discussions about when and how to use the skills, and time to practise exercises in pairs and small groups.

### Assessment procedure

This course is not assessed.

### Fees and Booking

The cost is £80 and places are booked through completion of a booking form, available on request. To book, e-mail [infoscmc@sacro.org.uk](mailto:infoscmc@sacro.org.uk)

**Dates:** see website

**Venue:** online, using Zoom

**Cost:** £80

### CPD details

This course is equivalent to seven hours Continuing Professional Development